Lexington County, South Carolina, USA Spirit of Opportunity

COUNTY of LEXINGTON ECONOMIC DEVELOPMENT

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A spirit of opportunity prevails here in Lexington County, located in the center of South Carolina, complete with a warm sunny climate and a strong business environment.

Logistically, we have the strategic advantage of being highly interconnected within the state and all along the Southeast US corridor via our roads, air travel, railroads and the Port of Charleston.

In addition to our ideal geography,

one of the primary advantages of locating within Lexington County is that our local, county and state government and economic development partners all work together to provide a business-friendly climate.

> We welcome you to come see why numerous businesses and industries call Lexington County home.



21ST CENTURY WORKFORCE

BUSINESS AND EDUCATION PARTNERING FOR TOMORROW'S WORKFORCE

In Lexington County, our well-prepared, 21st century workforce is due to the tremendous support of government, business and educational leaders all working together to support new and existing industry in our region.

Due to our high level of work-readiness and innovative workforce education and training programs, Lexington County is the perfect place for advanced manufacturing, automotive, aerospace, life sciences, agribusiness and more.

GROWING CIVILIAN LABOR FORCE

Within the past decade, Lexington County's Civilian Labor Force grew by more than 11%, adding more than 15,950 workers, exceeding that of the Columbia MSA, South Carolina, as well as the national growth rate.





CIVILIAN LABOR FORCE (MARCH 2023) 11.67% GROWTH DURING PAST 10 YEARS

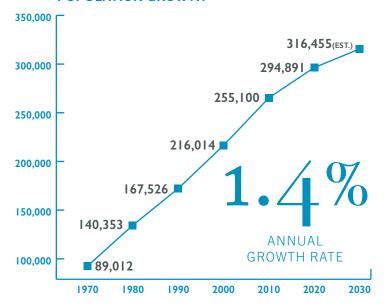


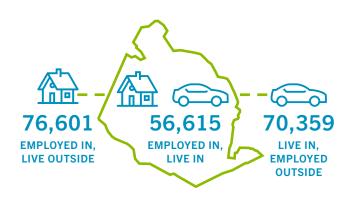
GROWING POPULATION

With an annual population growth rate of 1.4%, Lexington County is planning for tomorrow's growth by building new, state-of-the-art schools as well as improving our infrastructure system by widening roads and creating new interstate interchanges.

COMMUTING PATTERNS

Lexington County exports more than 70,000 workers per day. These out-commuters are a prime source of recruitable workers for new and expanding employers in Lexington County. The County also attracts more than 76,000 incommuters daily.

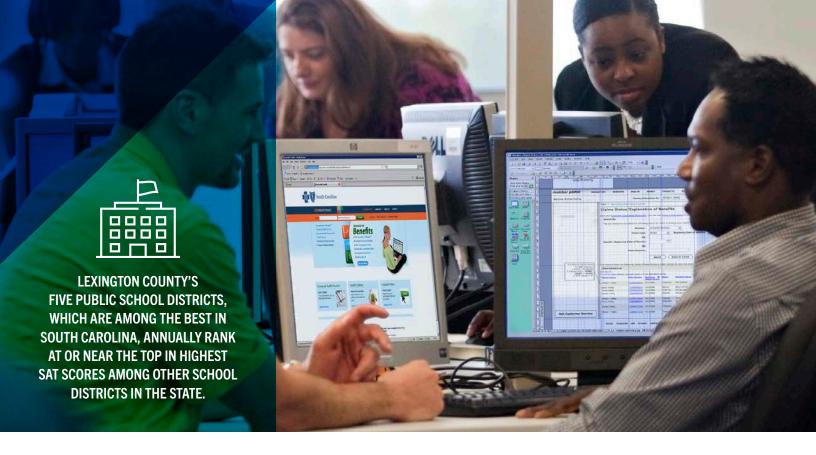




Source: South Carolina Revenue and Fiscal Affairs Office rfa.sc.gov

Source: Central SC Alliance, Executive Summary

POPULATION GROWTH



EDUCATION PARTNERSHIPS AND TRAINING PROGRAMS

In Lexington County, our K-12 as well as our higher education institutions work alongside and partner with local business and industry to develop highly-skilled employees for new and existing companies.



BOASTING 6 OUTSTANDING PUBLIC AND PRIVATE HIGHER EDUCATION INSTITUTIONS WITHIN A 20-MINUTE DRIVE

5 PUBLIC SCHOOL DISTRICTS

ANNUALLY RANKING AT OR NEAR THE TOP IN HIGHEST SAT SCORES AMONG PUBLIC SCHOOLS IN SOUTH CAROLINA 19 PRIVATE SCHOOLS

OFFERING FAMILIES OUTSTANDING EDUCATIONAL OPPORTUNITIES IN THE LEXINGTON AND COLUMBIA METRO AREAS

Source: PrivateSchoolReview.com



EDUCATIONAL INSTITUTIONS WITHIN A 20-MINUTE DRIVE FROM LEXINGTON COUNTY

NAME	SCHOOL TYPE	DRIVING MILES (TOWN OF LEXINGTON)	ENROLLMENT (FALL 2021)
UNIVERSITY OF SOUTH CAROLINA	4-YEAR, PUBLIC	17 MILES	35,471
MIDLANDS TECHNICAL COLLEGE MAIN CAMPUS*	2-YEAR, PUBLIC	8.5 MILES	8,702
COLUMBIA INTERNATIONAL UNIVERSITY	4-YEAR, PRIVATE	17 MILES	2,338
COLUMBIA COLLEGE	4-YEAR, PRIVATE	15 MILES	1,389
ALLEN UNIVERSITY	4-YEAR, PRIVATE	16 MILES	621
BENEDICT COLLEGE	4-YEAR, PRIVATE	16 MILES	1,908

Source: National Center for Education Statistics; IPEDS. Midlands Technical College also has two (2) satellite campuses in Lexington County.



Source: Central SC Alliance, Executive Summary





McNAIR AEROSPACE CENTER

Training for aerospacerelated education, research, workforce development and industry engagement.

CENTER FOR APPLIED INNOVATION AND ADVANCED ANALYTICS

Increasing education and economic opportunities via collaboration of USC, Fluor Corporation and IBM.

FABER ENTREPRENEURSHIP CENTER

Bringing inventions and innovative technologies developed at USC and throughout South Carolina into the marketplace.

KENNEDY PHARMACY INNOVATION CENTER

Preparing future pharmacists in an environment that encourages ingenuity and innovation.



MIDLANDS TECHNICAL COLLEGE

ADVANCED MANUFACTURING & SKILLED CRAFTS CENTER

Preparing students for careers in advanced manufacturing and skilled crafts via state-of-theart equipment and hands-on learning.

MICHELIN NORTH AMERICA MECHATRONICS LABORATORY

Advanced technical training for mechatronics majors via ultramodern hands-on equipment, such as a Michelinprovided robot that provides real-work simulations.

CENTER FOR BUSINESS AND INFORMATION TECHNOLOGIES

Supporting workforce development and job training in business and IT, this modern, new facility features state-of-the-art equipment and a high-tech lab.

ACADEMIC SUCCESS CENTER

Providing an ultramodern place for students to collaborate via study rooms, classrooms and tutoring space, plus is home to the Jerry Woods Life Skills Center.



WORKFORCE DEVELOPMENT PROGRAMS



SC TECHNICAL COLLEGE SYSTEM

The SC Technical College System plays a key role in educating and training South Carolina's workforce for in-demand, high-skilled jobs. The System is South Carolina's largest higher education system comprised of 16 colleges across the state serving more than a quarter million students annually.

















SOUTH CAROLINA DEPARTMENT OF COMMERCE

INCUMBENT WORKER TRAINING

Meeting changing skill requirements due to new technology, restructuring, new product lines and other factors.

ON-THE-JOB TRAINING

Providing wage or salary reimbursement from 50-90% to compensate for costs associated with training new employees.



SC DEPT OF EMPLOYMENT AND WORKFORCE

REGIONAL WORKFORCE ADVISORS

The state's resource for creating a workforce of the future by bridging the gap via business partnerships with area schools.



SC WORKS

MIDLANDS

JOB SEEKERS

Helps match individuals to jobs, education and training through partnerships and initiatives.

EMPLOYERS

Assists businesses to find skilled workers, qualify for tax credits, pay unemployment tax and more.

WORKFORCE PARTNERS

Supports collaboration and partnerships throughout SC to build a skilled workforce.



CANDIDATES REGISTERED IN SC WORKS ONLINE SERVICES





MIDLANDS EDUCATION & BUSINESS ALLIANCE (MEBA)

MEBA impacts the Midlands workforce by connecting students of all ages, parents and educators to career opportunities through business partnerships, training and resources.



MEBA'S REACH OF STUDENTS, FACULTY, PARENTS AND BUSINESS COMMUNITY PARTNERS IN 2021-2022 ACADEMIC YEAR



THRIVING, DIVERSIFIED INDUSTRY SECTORS

WE HAVE A PROVEN TRACK RECORD WITH A WIDE ARRAY OF INDUSTRY SECTORS, INCLUDING:

- » Advanced Manufacturing
- » Aviation Freight Transport

- » Aerospace
- » Agriculture
- » Automotive

- » Biotechnology
- » Cables & Systems
- » Computer Servers & Chips
- » Food Processing
- » Headquarters/Back Office
- » Hub Retail Distribution
- » Life Sciences

TOP EMPLOYERS

COMPANY	PRODUCT/SERVICE	EMPLOYEES
LEXINGTON MEDICAL CENTER	HEALTH CARE AND GENERAL HOSPITAL	7,001+
DOMINION ENERGY	ELECTRIC AND GAS UTILITY	3,001-3,500*
AMAZON	DISTRIBUTION CENTER FOR INTERNET RETAILER AND ON-DEMAND BOOK MAKING FACILITY	2,500-3,000
MICHELIN NORTH AMERICA INC. (#5 & #7)	PASSENGER AND EARTHMOVER TIRES MANUFACTURING	2,001-2,500
UNITED PARCEL SERVICE (UPS)	MAIL DISTRIBUTION, UPS GROUND HUB AND CUSTOMER SERVICE CENTER	1,001-1,500
NEPHRON PHARMACEUTICALS	STERILE INHALATION AND 503B OUTSOURCING MEDICINES	1,001-1,500
SPECTRUM	CUSTOMER SERVICE CENTER, DIGITAL CABLE AND HIGH-SPEED DATA SERVICES	1,001-1,500
WALTER P. RAWL & SONS, INC.	VEGETABLES, LEAFY GREENS	501-1,000
HIRE RIGHT	EMPLOYEE BACKGROUND CHECKS AND TALENT ACQUISITION SERVICES	501-1,000
HARSCO TRACK TECHNOLOGIES	RAILWAY MAINTENANCE MANUFACTURING	501-1,000

*Denotes regional or statewide total



HOME TO MANY OF THE TOP U.S. AND INTERNATIONAL COMPANIES





BUSINESS-FRIENDLY CLIMATE

STATE AND LOCAL TEAMS WORKING TOGETHER

Lexington County and South Carolina are aligned in supporting a strong business climate, which aides new and existing industry by offering a variety of business and tax incentives. Our team approach of County Council working diligently with local leaders and staff creates a customer-centric tax and permitting environment and provides easy access to decision makers.

By combining a pro-business climate with performance-based incentives, this demonstrates our commitment to the collective future of industry in our County and the Palmetto State.

BUSINESS INCENTIVES

Lexington County and South Carolina offer a variety of competitive and customized incentive programs aimed at keeping industry operating costs low.

- NO
- » No state property tax
- » No local income tax
- » No inventory tax
- » No sales tax on manufacturing machinery, industrial power or materials for finished products
- » No wholesale sales tax
- » No Unitary Tax on worldwide profits



JOB DEVELOPMENT INCENTIVES

South Carolina offers two job development and retraining credits to new and existing industry in the state.

JOBS TAX CREDITS

Available financial incentive that rewards new and expanding companies for creating jobs in South Carolina.

JOB RETRAINING TAX CREDITS (E-ZONE) For job retraining in an effort to remain competitive or to introduce new technologies or new equipment, eligible businesses may qualify for a credit of up to \$1,000 per employee.

"Lexington County has all of the key elements to help our organization gain a competitive advantage – from an excellent labor force to a superior transportation network to an exceptional quality of life. This advantage helps set our company apart in this ever-changing global marketplace."

> – Marty Wilson General Manager, Flex Lexington County, SC, Facility



SOUTH CAROLINA OFFERS SALES TAX EXEMPTIONS TO MANUFACTURERS ON MACHINERY AND EQUIPMENT FOR BOTH RESEARCH & DEVELOPMENT AND PRODUCTION.

TAX INCENTIVES

CORPORATE INCOME TAX CREDITS

South Carolina has a number of tax credits that can be used to offset the state's corporate income taxes. Some of the more frequently used incentives are detailed here:

CORPORATE HEADQUARTERS TAX CREDIT	Credit is equal to 20% of the qualifying costs for establishing or expanding a corporate headquarters.
PORT VOLUME INCREASE CREDIT	Manufacturers, warehouses and distributors using South Carolina port facilities and increasing base port cargo volume by 5% in a single year over base-year totals are eligible for an income tax credit or withholding tax credit.
RESEARCH AND DEVELOPMENT TAX CREDIT	Credit equal to 5% of expenditures are available against state corporate income tax or corporate license tax for qualified research and development expenditures. Any unused credit may be carried forward for 10 years.
INVESTMENT TAX CREDIT	Used to offset up to 100% of corporate income tax liability with unused credits carrying forward for up to 10 years.



SALES AND USE TAX INCENTIVES

The sales and use tax rate in South Carolina is 6%. Sales tax applies to all retail sales, leases and rentals.

OUT-OF-STATE SALES EXEMPTION	South Carolina exempts sales tax on the gross proceeds of the sale of tangible personal property where the buyer is out-of-state and the seller is obligated to deliver.
OUT-OF-STATE PURCHASES-USE TAX CREDIT	South Carolina provides a credit to the use tax for sales and use taxes on the purchase of tangible personal property paid in another state if the state has similar tax credits on tangible personal property purchased in this state.
SALES TAX EXEMPTIONS	South Carolina supports new and expanding industry with state and local sales tax exemptions to include the following: » Machinery and equipment used in production » Research and development machinery and equipment » Construction materials » Technology intensive materials » Pollution control equipment » Packaging materials » Recycling equipment » Data center materials

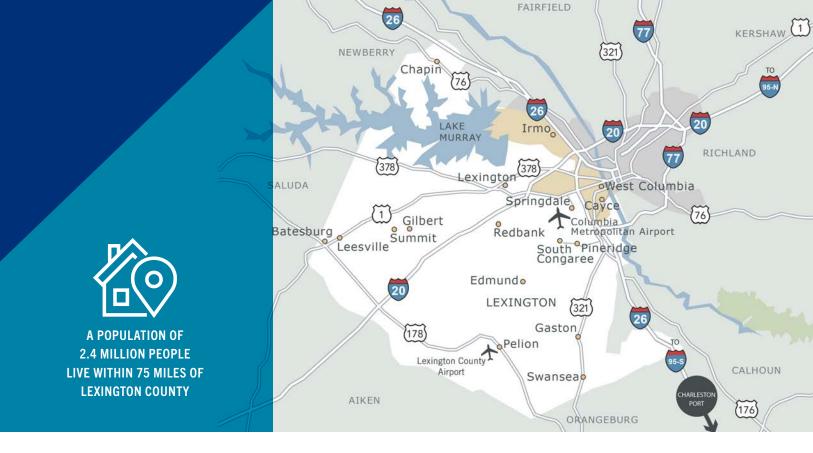


PROPERTY TAX INCENTIVES

There are numerous performance-based or statutory-based property tax incentives in Lexington County designed to minimize a company's initial operating costs.

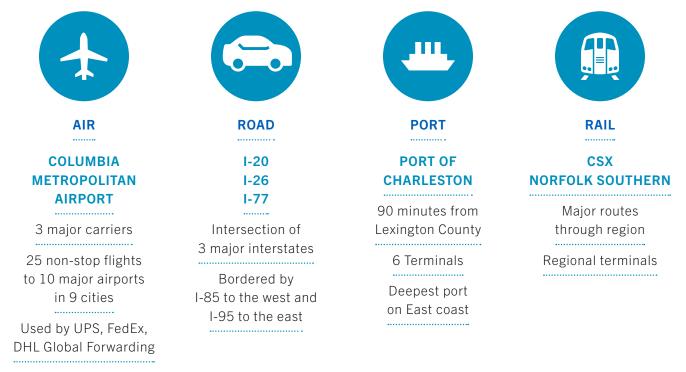
PROPERTY TAX EXEMPTIONS	South Carolina exempts 3 classes of property from taxation: » Inventories » Intangible property » Pollution control equipment
PROPERTY TAX ABATEMENTS	5-year property tax abatements from county ordinary operating taxes for facilities investing \$50,000+ include: » Manufacturing facilities » Distribution facilities » Headquarters facilities
FEE-IN-LIEU OF PROPERTY TAXES (FILOT)	Companies investing more than \$2.5 million within 5 years can negotiate a lower assessment ratio, as low as 6%, and stabilize millage rates for up to 30 years.
SUPER FEE-IN-LIEU OF PROPERTY TAXES (SUPER FILOT)	Companies may negotiate a Super Fee of an assessment ratio as low as 4% by meeting one of these qualifications within 8 years: » Create 125 new jobs and invest \$150 million+ » Single investment of \$400 million+
SPECIAL SOURCE REVENUE CREDIT (SSRC)	To help offset a project's infrastructure and/or machinery and equipment costs, an SSRC provides a credit off the tax payment due to Lexington County in designated years.





TRANSPORTATION

Being in the center of South Carolina, businesses in Lexington County can easily transport to their customers and from their suppliers. Plus, the Port of Charleston — only a 90-minute drive by freeway — is the nation's fastest growing container port.



Foreign Trade Zone



UTILITIES

The County boasts of over 20 utility providers ranging from electric power to water and sewer services to innovative communication providers offering state-of-the-art mobile, internet and data services.

Dominion Energy South Carolina is a major provider, along with the local Electric Cooperative providers.

Connectivity is not an issue when it comes to Lexington County and the digital world, such as broadband and high speed internet are standard here. Giga-bit internet service, Zipstream, is available from the local internet provider, Comporium, as well as Carolina Connect, a fiber optic provider to Mid-Carolina Electric Cooperative members. In addition, Windstream recently rolled out Kinetic, the company's new high-speed internet service.

PROVI	UTILITIES	PROVIDERS	UTILITIES
BLUE GRANITE WATER COM	WATER AND SEWER	AIKEN ELECTRIC COOPERATIVE	ELECTRICITY
CITY OF C		DOMINION ENERGY SOUTH CAROLINA	
CITY OF COLU		LINA ELECTRIC COOPERATIVE (MCEC)	MID-CAR(
CITY OF WEST COLU		TRI-COUNTY ELECTRIC COOPERATIVE	
GILBERT SUMMIT RURAL W		DOMINION ENERGY SOUTH CAROLINA	NATURAL GAS
LEXINGTON COUNTY JOINT MUNI		AT0T	
WATER AND SEWER COMMIS		AT&T	TELECOMMUNICATIONS
TOWN OF BATESBURG-LEES		CAROLINA CONNECT	
TOWN OF CH		COMPORIUM	
TOWN OF GASTON W		SEGRA	
TOWN OF LEXIN		SPECTRUM	
		WINDSTREAM	



IN LEXINGTON, OUR HOME BASEBALL TEAM IS THE LEXINGTON COUNTY BLOWFISH. IN NEARBY COLUMBIA, THERE ARE THE USC GAMECOCK FOOTBALL, BASKETBALL AND BASEBALL TEAMS, AS WELL AS COLUMBIA FIREFLIES BASEBALL, JUST TO NAME A FEW.



SUPERIOR LIFESTYLES

SMALL TOWN CHARM WITH URBAN AMENITIES

Residents from around the country have located to Lexington, drawn to the County's small town charm, natural beauty, welcoming neighbors and an endless array of amenities and conveniences.

Lexington County has a unique mix of shops and restaurants, award-winning schools, splendid Lake Murray and traditional, family-friendly neighborhoods ranging from lakeside luxury and classic country homes to new suburban developments.

Pair that with sunny, warm weather, being in close proximity to Charlotte and Atlanta, plus a never-ending list of recreation and sporting events, and you will start to envision why more than 300,000 people call Lexington County home.

NICHE GRADES FOR LEXINGTON







HEALTHCARE



RANKED #1 HOSPITAL IN THE MIDLANDS AND #2 HOSPITAL IN SOUTH CAROLINA BY U.S. NEWS & WORLD REPORT.

One of the state's premier health care facilities, Lexington Medical Center is a 607-bed modern medical complex, offering a network of 7,000+ health care professionals and has the region's only heart program with a Duke Heart Center affiliation.



ENTERTAINMENT & RECREATION



THE "JEWEL" OF LEXINGTON COUNTY OFFERS SAILING, WATERSKIING, CAMPING AND FISHING ALONG 500 MILES OF SHORELINE AND 50,000 ACRES OF WATER.

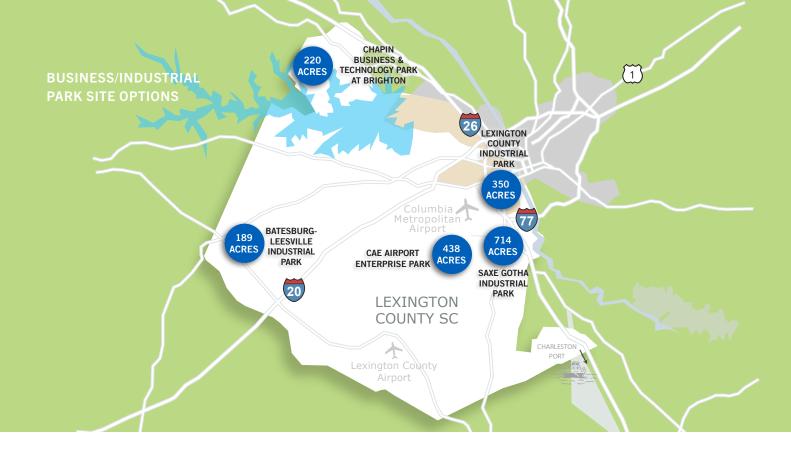


THREE RIVERS GREENWAY

9.5-MILE SERIES OF RIVERFRONT PATHWAYS INCLUDING LIGHTED TRAILS AND BOARDWALKS, OUTDOOR AMPHITHEATERS AND BREATHTAKING VIEWS OF DOWNTOWN COLUMBIA.



NATIONALLY RANKED ZOO HOUSING MORE THAN 3,000 ANIMALS, AS WELL AS AN AQUARIUM AND AN IMPRESSIVE 70-ACRE BOTANICAL GARDEN.



COST OF LIVING INDEX

СІТҮ	INDEX
LEXINGTON, SC	92.9
CHARLOTTE, NC	97.9
JACKSONVILLE, FL	99.0
RICHMOND, VA	99.2
CHICAGO, IL	100.1
NASHVILLE, TN	100.1
ATLANTA, GA	100.3
MIAMI, FL	110.1
DENVER, CO	112.1
NEW YORK, NY	128.0
BOSTON, MA	132.6
LOS ANGELES, CA	140.6
SAN FRANCISCO, CA	178.6

Sources: AdvisorSmith Cost of Living Index, BestPlaces.net







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