

Business Retention & Expansion Program



COUNTY *of* LEXINGTON
ECONOMIC DEVELOPMENT
SOUTH CAROLINA

The Business Retention & Expansion (BRE) program creates, fosters and maintains a partnership between the County of Lexington and our existing business and industrial stakeholders.

We are keenly aware that more than 60% of the new jobs created in the County are generated by our existing employers.

BRE is a proactive outreach to existing firms County-wide to identify barriers to productivity, profitability and sustainability among the County's base of existing employers.

Lexington County BRE has strong links to state, local and regional providers of services in key areas such as workforce training, buyer-supplier matching, solid waste reduction and recycling, tax incentives, grant and loan programs along with many others.

OUR PARTNERS





Roof Basket Works

ONE-ON-ONE BUSINESS SUPPORT

In Lexington County, our team works one-on-one with businesses to provide insight regarding business activity, management concerns and needs assessment. Acting as an extension of the company, we are here to be your primary facilitator in these three main categories: growth opportunities, workforce development and expansion assistance.

GROWTH OPPORTUNITIES

SUPPLY CHAIN CONNECTIONS

IMPORTING + EXPORTING

MARKETING OPPORTUNITIES

FINANCING OPTIONS

WORKFORCE DEVELOPMENT

JOB TRAINING PROGRAMS

EDUCATION PARTNERSHIPS

LIFE SKILLS TRAINING

APPRENTICESHIP PROGRAMS

INTERNSHIPS

EXPANSION ASSISTANCE

BUSINESS + TAX INCENTIVES

REGULATORY PROCEDURES

INFRASTRUCTURE

ZONING

DID YOU KNOW?

We can connect you to resources that can help with your labor force needs, supply chain issues and more.



LEADERS COMING TOGETHER FOR THE FUTURE

The leaders in Lexington County are committed to making the County a vibrant place to live, work and play. The interconnectivity of our leadership and resources provides the ability to offer existing industry guidance and support on numerous imperative issues, allowing each business to grow and expand.

LEXINGTON COUNTY COUNCIL

Lexington County is divided into nine districts from which members of County Council are elected for four-year terms. The Council serves as the governing body of the County and enacts laws by ordinance. In addition, the Council members appoint the membership of special boards and have an influence on several other regional commissions. Members of various boards and commissions are chosen from the community and are people who have displayed an interest in the board's work and possess leadership skills that would be an asset to the board and the County.

LEXINGTON COUNTY ECONOMIC DEVELOPMENT COMMITTEE

The County of Lexington Department of Economic Development reports directly to the Lexington County Administrator and interfaces with the Lexington County Council via the Economic Development Committee. The Economic Development Committee provides recommendations to the full Council as to Economic Development incentives and related matters.

DID YOU KNOW?

Business Incentives apply to both new industry and existing industry looking to expand their operations.



BUSINESS APPRECIATION AND RECOGNITION



ANNUAL BUSINESS, INDUSTRY AND ALLY APPRECIATION EVENT

Each year, the Economic Development Department of the County of Lexington hosts their annual golf tournament and awards ceremony event where local industry leaders are thanked and honored for their on-going commitment and service to Lexington County.



LEXINGTON COUNTY NIGHT

Lexington County Night is an annual event where top industries across Lexington County showcase their unique contributions to more than 700 legislative, business, education and civic leaders across South Carolina.

DID YOU KNOW?

Education leaders at USC, Midlands Tech and at the K-12 level are pioneering new collaborative relationships between education and business, which can assist your company in attracting, training and retaining a skilled workforce.



Apex Tool Group

NEW AND EXISTING INDUSTRY READY TO EXPAND

DEVELOPMENT REVIEW MEETINGS

The County offers Development Review Meetings (DRM) to review all aspects of new development plans before they are submitted. Provided as a free service by the County, this allows each developer the chance to find out what restrictions and regulations are imposed on a particular site or type of project.

The Economic Development Department will coordinate with other County departments and agencies to have all involved parties attend the Development Review Meeting, which may include some or all of the departments/agencies highlighted in the chart below.





IMPROVING EFFICIENCY AND COSTS FOR TODAY'S COMPETITIVE MARKETPLACE

SOURCESC.COM

The SourceSC locator program is a convenient way to source locally developed materials and service providers, connecting South Carolina companies with in-state suppliers and vendors.

Whether your business is large or small, new or existing, SourceSC can connect you with a dense supply network, as well as in-state products and vendors who can help you:

- » Improve efficiency
- » Manage supply chain activities
- » Lower operation and freight costs
- » Reduce supplier delivery times
- » Improve business relations with suppliers

FOREIGN-TRADE ZONE #127 AT THE COLUMBIA METROPOLITAN AIRPORT

The Columbia Metropolitan Airport (CAE) is home to Foreign-Trade Zone (FTZ) #127. As foreign trade and worldwide competition increases, foreign-trade zones (FTZs) are creating substantial savings for the companies using them for reducing, deferring and eliminating tariff (duty) payments.

Warehousing and distribution companies can expect to receive FTZ designation in 30 days and manufacturing and production companies can expect to receive the designation in 120 days. Companies located in counties not included in the approved service areas are eligible to apply for FTZ status under a different framework as a subzone.

Benefits of Foreign-Trade Zone (FTZ) #127

- » Both foreign and domestic goods can be brought into an FTZ without formal customs entry for assembly, manufacture, display, storage, destruction or other processing.
- » Duty payments are not required until the merchandise leaves the zone for domestic consumption.
- » If exported, no duty payments are made.



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